



RFP Prevention of Homelessness Among Families Living in Santa Clara County Addendum 1

Q: When can vendors see the new VI-SPDAT tool for prevention that is a requirement for the contract?

A: The common assessment tool is currently being evaluated by the County's Office of Supportive Housing and will be similar to the VI-SPDAT. It is not available yet but will be shared before implementation.

Q: Is there a premium/bonus for vendors who operate county-wide vs. vendors such as the EANs who operate in specific zip code areas?

A: No, there will not be a premium or bonus for particular vendors. However, when proposals are being reviewed, we will take into consideration the cities that will be served. As the RFP states, \$900,000 is specifically for families in Sunnyvale and Mountain View. \$750,000 is specifically for families in San Jose.

Q: Are vendors required to case manage clients for up to 2 years after assistance to ensure as well as monitor homelessness prevention?

A: No, but Destination: Home is interested in tracking recidivism and seeing how agencies holistically address homelessness prevention and encourage your proposal to reflect how your organization addresses this.

Q: How did Destination Home arrive at the 85% thresholds? Are there studies or statistics you used to arrive at these thresholds? If so, it would be helpful to read those materials.

A: This outcome is based on Destination: Home's track record of setting targets that push the system to better serve clients. Service providers are invited to submit proposals that indicate how they need to be resourced to meet the outcomes that are outlined in the proposal. As this is a proof of concept we will work together to evaluate and course correct as we go along

Q: Is there a penalty to vendors if clients receiving prevention assistance become unhoused (i.e. is this pay for success)?

A: No

Q: Is there any interest in documenting the factors that lead to homelessness despite the prevention assistance, e.g. sale of the building by the owner, fire, job loss, loss of medical insurance? If so is this seen as part of the contract?

A: It is anticipated that there will be an evaluation by the University of Notre Dame as part of this prevention RFP. It is not known at this time if part of that evaluation will include the external factors that can lead to homelessness post-intervention.

Q: Does the \$5,000 limit include any (or all) direct staff costs for the contract/program?

A: Yes, this includes the cost to deliver the services.

Q: Does the \$5,000 maximum assistance apply to funding only through this contract? What about other funding sources and other services (e.g. In-Kind services) and also overall staffing and case management?

A: Yes, this applies to this funding stream.

Q: Are admin costs allowed? If so is the default 10%?

A: We are looking for community based organizations to propose the total costs of implementing a homelessness prevention system.

Q: Are you looking at correlations e.g. participation in food assistance + signing up for benefits + rental assistance = stabilization and homelessness prevention?

A: We are looking to fund the stated outcomes outlined in p.4 of the Request for Proposals. but also look forward to what we discover through the external evaluation.

Q: Can we target a particular population, e.g, transitional youth? What if the child is not part of a family?

A: This RFP is to prevent families from becoming homeless, there should be a minor in the household. Also, the RFP outlines that there will be a common assessment tool that will be administered for families.

Q: This RFP mentions the release of the County of Santa Clara's Rapid Re-Housing RFP (p. 2); how do you see that RFP relating to this opportunity?

A: We believe there are three strategies to address homelessness: permanent supportive housing, rapid re-housing or prevention. This RFP will provide an intervention to assist those families that would otherwise become homeless. This RFP will fund one of the three strategies for addressing homelessness, while the County's Rapid Re-Housing RFP is targeting a Rapid Rehousing strategy.

Q: Is the funding that is City specific for 27 months?

A: Yes. All RFP funding is for the same time period.

Q: How does model under this RFP differ or build upon the current EAN network?

A: The intention is create and scale a homelessness prevention system with shared outcomes, which will allow us to understand overtime what is working and course correct as necessary. Over time, we welcome the opportunity to align additional funding streams with these outcomes as is appropriate.

Q: How will Notre Dame be involved?

A: The County Office of Supportive Housing is working with the University of Notre Dame to evaluate both our rapid rehousing and prevention systems and outcomes.

Q: Who are the funders?

A: This information will be released around late January 2017.

Q: What is your philosophical perspective on providing prevention assistance to a family that may not be able to sustain the rent increase in a few months?

A: The homeless system should be responsive for everyone. If your agency is already providing prevention services, how can this RFP complement your work? This RFP is an opportunity to design a county wide system that will prevent families from becoming homeless.

Q: We are concerned that the new VI-SPDAT for prevention is being developed, but that the EANs, who have a long history working on prevention as well as trained in the current VI-SPDAT, are not at all involved in developing or testing the tool. This new tool is an important element in the RPP deliverables but it is an unknown.

A: The new tool can be shared before implementation and we will consider improvements.

Q: We are trying to understand the main differences between the current HPRR and this new RFP, since the new RFP will allow us to spend funds on move in costs.

A: This RFP is focused on families, will implement a new triage tool, is tied to evaluation and looks to combine administrative data to support the evaluation. Also, this RFP provides the community with the opportunity to consider one countywide system/program.

Q: Is there a new RFP coming out for HPRR? Our current contract overlaps with this new RFP.

A: The County Office of Supportive Housing may issue additional RFPs related to Homelessness Prevention. Currently, the County Office of Supportive Housing has indicated they do not have any plans to modify programs that are under contract beyond FY 2017.

Q: Can you please provide clarification on the \$5,000 maximum assistance per household? We are not sure how to budget for indirect/admin costs in the RFP. Do you consider admin costs to be part of the \$5,000 average per family. For example, if there is \$900K to be spent in Mt. View and Sunnyvale combined, are we to show that \$810,000 will be spent on direct client services and 10% allowable indirect costs of \$90,000, or does the full \$900,000 need to be budgeted on direct services. Are you expecting applicants to include the allowable 10% indirect costs?

A: \$5,000 is the average amount recommended organization's budget per household, including overhead expenses.